

# Chesapeake Business Finance Corp.

---

Michael Schwartz, Advisor  
4606 Wedgewood Blvd.  
Frederick, Maryland 21703  
Tel: 301-668-1844  
Fax: 301-668-1845

www.chesapeake504.com  
1-800-453-0262

John Sower, President  
1101 30<sup>th</sup> St NW #500  
Washington, DC 20007  
Tel: 202-342-2973  
Fax: 202-342-0389

## Updates

- Rate** The SBA 504 rate for 20 year debenture dropped from 7.2% in July to 6.88% in August.
- Expansion** Chesapeake has expanded its area of operations to include all counties in Northern Virginia that are in the Washington Metropolitan Statistical Area including Arlington, Clarke, Fairfax, Fauquier, Loudon, Prince William, Spotsylvania, Stafford and Warren, and including the cities of Alexandria, Fairfax, Falls Church, Fredericksburg, Manassas and Manassas Park in Virginia. The expansion also includes Jefferson County in West Virginia. Chesapeake has already completed its initial SBA 504 loans in Northern Virginia.
- Staff** Chesapeake is pleased to announce that David Daniels has joined Chesapeake. He has previous experience with banking, equipment financing, and the 504 program, and he already has helped businesses in both Maryland and Northern Virginia obtain SBA 504 loans. He works out of Ellicott City, and he can be reached at 443-878-8080. Dave has a BA from Loyola and Masters Degree from Johns Hopkins in Baltimore.
- SBA** All SBA 504 loans are now submitted by Chesapeake to the Loan Processing Center in Sacramento. The good news is that 504 loan approvals are faster – typically within 2-3 days of submission. Approval of appraisals and environmental reports takes a bit longer. Also, SBA loan Authorizations are now sent by e-mail with electronic signatures.
- Loan size** It is worth repeating that SBA's 504 loan sizes have increased to \$1.5 million for any loan, to \$2 million for public policy loans including exporters, rural businesses, minority- woman- or veteran-owned businesses, loans in targeted development districts, loans with new machinery that increases productivity – and some others. SBA loans for manufacturers can be up to \$4 million. Please call Chesapeake to discuss eligibility issues for potential SBA 504 loans. Chesapeake's principals have already completed several recent SBA 504 loan projects totaling \$8-\$12 million including the bank first mortgage, SBA 504 loan, and owner's investment.
- Roundtable** Chesapeake is hosting a SBA 504 Breakfast Roundtable in Frederick on Wednesday, September 20 at the Holiday Inn near the intersection of I-270 and Route 85. Lenders and others from the Frederick area and Western Maryland are invited to attend. The program will include a presentation on the 504 program, a panel discussion of lenders and borrowers, and time for questions and answers.
- Website** Chesapeake's website ([www.chesapeake504.com](http://www.chesapeake504.com)) has been updated with more information about Chesapeake, the 504 loan programs, and recent SBA 504 loans. Check it out!